



Financial Discovery Power Questions II

- Do you enjoy your work?
- Do you visualize yourself achieving something bigger than what you are currently doing?
- Do you save money every month?
- Do you invest at least some of your money directly in the stock market either through mutual funds, 401 (k), or individual stocks?
- Do you shop before you buy most items, including big ticket items?
- Do you take care of your home or apartment, performing regular maintenance, as well as repairs?
- Do you perform regular maintenance on your car and other expensive items?
- Do you pay off your credit cards each month?
- Are you comfortable buying used big ticket items such as cars and appliances?
- Have you ever started your own business?
- Do you have insurance protection for your family members and/or business?
- Have you ever estimated how much money you would need to produce enough income to cover your current expenses?
- Do you measure the performance results of your portfolio at least yearly?
- Do you maximize contributions to retirement plans such as 401 (k) or IRA?
- Is your mortgage payment/rent payment more than 20% of your monthly income?
- Do you spend less than you make?
- Have you ever read books on building wealth, or an autobiography of someone who is wealthy?
- Do you own a business now that produces a positive net income?
- Have you ever worked all night or more than 24 hours on a project?
- Do you pay your taxes on time every year?

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